









MANUFACTURER: VARIOUS

CLASS 2 AND 3 PICK-UP TRUCK, VAN & SPORT UTILITY VEHICLE BID FOR MODEL YEAR

PICK-UP TRUCKS

MODELS – BASE MODEL PROVIDED. PLEASE SEE ATTACHED BASE PRICE LIST.

OPTIONAL EQUIPMENT - 5% DISCOUNT OFF OF MANUFACTURER'S PRICING

EXTENDED WARRANTY - SEE ATTACHED OPTIONS

REPAIR PARTS - DEALER COST PLUS 15%

HOURLY REPAIR RATE AT VENDOR LOCATION – YEAR ONE OF CONTRACT FOR 2018 MODELS: \$120.00

YEAR TWO IF EXTENDED FOR 2019 MODELS: \$125.00 YEAR THREE IF EXTENDED FOR 2020 MODELS: \$130.00

NON LISTED OPTIONS - 15% UPCHARGE OVER INVOICE PRICE TO DEALER

THIS PRICING DOES NOT APPLY TO VEHICLES IN INVENTORY.

DEALER PROVIDES UPFIT OF VEHICLE EMERGENCY LIGHTS AND EQUIPMENT AS AN ADDITIONAL SERVICE.

VANS

MODELS – BASE MODEL PROVIDED. PLEASE SEE ATTACHED BASE PRICE LIST.

OPTIONAL EQUIPMENT - 5% DISCOUNT OFF OF MANUFACTURER'S PRICING

EXTENDED WARRANTY - SEE ATTACHED OPTIONS

REPAIR PARTS – DEALER COST PLUS 15%

HOURLY REPAIR RATE AT VENDOR LOCATION – YEAR ONE OF CONTRACT FOR 2018 MODELS: \$105.00

YEAR TWO IF EXTENDED FOR 2019 MODELS: \$110.00 YEAR THREE IF EXTENDED FOR 2020 MODELS: \$115.00

NON LISTED OPTIONS – 15% UPCHARGE OVER INVOICE PRICE TO DEALER

THIS PRICING DOES NOT APPLY TO VEHICLES IN INVENTORY.

DEALER PROVIDES UPFIT OF VEHICLE EMERGENCY LIGHTS AND EQUIPMENT AS AN ADDITIONAL SERVICE.

SPORT UTILITY VEHICLES

MODELS - BASE MODEL PROVIDED. PLEASE SEE ATTACHED BASE PRICE LIST.

OPTIONAL EQUIPMENT – 5% DISCOUNT OFF OF MANUFACTURER'S PRICING

EXTENDED WARRANTY - SEE ATTACHED OPTIONS

REPAIR PARTS - DEALER COST PLUS 15%

HOURLY REPAIR RATE AT VENDOR LOCATION – YEAR ONE OF CONTRACT FOR 2018 MODELS: \$105.00

YEAR TWO IF EXTENDED FOR 2019 MODELS: \$110.00 YEAR THREE IF EXTENDED FOR 2020 MODELS: \$115.00

NON LISTED OPTIONS - 15% UPCHARGE OVER INVOICE PRICE TO DEALER

THIS PRICING DOES NOT APPLY TO VEHICLES IN INVENTORY.

DEALER PROVIDES UPFIT OF VEHICLE EMERGENCY LIGHTS AND EQUIPMENT AS AN ADDITIONAL SERVICE.



Beyer of Morristown 200 Ridgedale Ave. Morristown, NJ 07962









Fiat Chrysler does not have a published price list for Chrysler, Dodge, Jeep, and Ram vehicles and options. MSRP pricing can be found on www.fcagroup.com.

MSRP pricing on provided price list includes factory delivery charges.

5% off warranty pricing plans. Must add commercial use surcharge on all vehicles purchased.

Installation cost \$81.15 per hour.

Price List Discounts off MSRP:

50%	-	
34%	٠.	
25%	*	
15%	•	
24%		
14%	-	
39%	-	
45%	-	
37%		
10%	•	
39%	٠	
45%	¢	
	34% 25% 15% 24% 14% 39% 45% 37% 10% 39%	50% 34% 25% 15% 24% 14% 39% 45% 10% 39% 45%

Vehicle pricing provided is base model which may not include automatic transmission on certain vehicles.

Government sales and vehicle upfit is provided at our dedicated fleet facility Beyer Fleet at 31 Williams Parkway, East Hanover, NJ 07936 973-319-7000.

Atlantic

\$

225.00

NJ State Approved Co-op #65MCESCCPS

Bid Term: 9/15/2017 - 9/14/2018 Extended 9/14/2019 Extended 9/14/2020



EDUCATIONAL SERVICES COMMISSION OF NEW JERSEY

1660 STELTON ROAD, PISCATAWAY, NEW JERSEY 08854

Bid Sheet Form B: Pricing Sheet

ESCNJ Co-op Members are located throughout all twenty-one counties in New Jersey. This RFB may be approved on a county, regional, or State-wide basis. Please select the counties in which your company offers products and services. You may submit different pricing for different counties, or a comprehensive discount for multiple counties on one sheet. You <u>may not</u> submit more than one bid per county.

Below, please indicate the county(ies) to which you agree to deliver your product and include the optional delivery charge for each county to which you will deliver; if you choose free delivery, you must so indicate. Customers have the right to pick up products at your location at no charge or to accept delivery at their location for the charge you list below.

/ thai itio	Ψ	MELCEL	Ψ173.00	
Bergen	\$ <u>175.00</u>	Middlesex	\$175.00	
Burlington	\$250.00	Monmouth	\$ 175.00	
Camden	\$250.00	Morris	\$ 125.00	
Cape May	\$ <u>275.00</u>	Ocean	\$ 250.00	
Cumberland	\$250.00	Passaic	\$ 175.00	
Essex	\$175.00	Salem	\$ 225.00	
Gloucester	\$ <u>250.00</u>	Somerset	\$ 175.00	
Hudson	\$ <u>175.00</u>	Sussex	\$ 175.00	
Hunterdon	\$ <u>175.00</u>	Union	\$175.00	
		Warren	\$175.00	
BEYE	R OF MORRISTOWN LLC, D/B/A	9/7/17	7	
Company Name		Date		
Bai	rbara Beyer	Memb	oer	
Authorized Repr	resentative (Print name)	Title		
Authorized Signa	ature: Baylon MB		<u></u>	
			·	

\$

175 00

Mercer

VMDH51

Bid Term: 9/15/2017 - 9/14/2018 Extended 9/14/2019 Extended 9/14/2020

BEYER OF MORRISTOWN

	BEYER OF MORRISTOWN			
DODGE DURANGO	2020 CUTOFF 7/6/2020	MSRP	% OFF	% OFF Options
WDDL75	SXT RWD	\$31,990.00	20.3%	5%
WDDE75	Special Service RWD	\$33,590.00	25.8%	5%
WDDH75	GT RWD	\$36,140.00	18.6%	5%
WDDP75	Citadel RWD	\$44,490.00	17.1%	5%
WDDS75	R/T RWD	\$45,490.00	22.7%	5%
WDEL75	SXT AWD	\$34,590.00	25.3%	5%
WDEH75	GT AWD	\$38,740.00	22.3%	5%
WDEP75	Citadel AWD	\$47,090.00	21.1%	5%
WDES75	R/TAWD	\$48,090.00	25.0%	5%
WDEX75	SRT AWD	\$64,490.00		5%
	•			I
CHRYSLER PACIFICA	2020 CUTOFF 9/3/2020	MSRP	% OFF	% OFF Options
RUCR53	TOURING FWD	\$34,990.00	21.3%	5%
RUCH53	TOURING L FWD	\$38,240.00		5%
RUCP53	TOURING L PLUS FWD	\$41,040.00		5%
RUCT53	LIMITED FWD	\$45,940.00		5%
RUEP53	HYBRID TOURING FWD	\$41,490.00		5%
RUEH53	HYBIRD TOURING L FWD	\$43,790.00	2.9%	5%
RUES53	HYBRID LIMITED FWD	\$47,240.00		5%
1101333	THOMB ENVIRED I WO	ψ+1, 2 +0.00	1.570	370
JEEP CHEROKEE	2020 CUTOFF 6/4/2020	MSRP	% OFF	% OFF Options
KLTM74	LATITUDE FWD	\$27,235.00	18.0%	5%
KLTE74	LATITUDE PLUS FWD	\$28,890.00		5%
KLTP74	LIMITED FWD	\$32,845.00		5%
KLJM74	LATITUDE 4X4	\$28,735.00		5%
KLJE74	LATITUDE 4X4	\$30,390.00		5%
KLJE74	LATITODE PLOS 4X4	\$30,390.00	10.6%	3/0
JEEP COMPASS	2020 CUTOFF F /7 /2020	MSRP	0/ 055	% OFF Options
	2020 CUTOFF 5/7/2020			·
MPTL74	SPORT FWD	\$23,600.00		5%
MPTM74	LATITUDE FWD	\$26,850.00		5%
MPJL74	SPORT 4X4	\$25,100.00		5%
MPJM74	LATITUDE 4X4	\$26,850.00		5%
MPJH74	TRAILHAWK 4X4	\$31,170.00	13.8%	5%
	2000 011707777 10 10000	14600	0/ 0==	o/ 0== 0 ·:
JEEP GRAND CHEROKEE	2020 CUTOFF 7/9/2020	MSRP		% OFF Options
WKTH74	LAREDO 4X2	\$33,540.00	21.1%	5%
WKTP74	LIMITED 4X2	\$41,350.00		5%
WKJH74	LAREDO 4X4	\$35,840.00		5%
WKJR74	TRAILHAWK 4X4	\$46,450.00	16.5%	5%
	_			1
JEEP WRANGLER	2020 CUTOFF 6/4/2020	MSRP		% OFF Options
JLJL72	SPORT 4X4	\$29,790.00	8.7%	5%
JLJS72	RUBICON 4X4	\$39,790.00	8.7%	5%
JEEP WRANGLER UNLIMITED	2020 CUTOFF 6/4/2020	MSRP	% OFF	% OFF Options
JLJL74	SPORT	\$33,290.00	8.7%	5%
JLJP74	SAHARA	\$40,140.00	10.1%	5%
JLJS74	RUBICON	\$43,290.00	8.9%	5%
RAM PROMASTER CITY	2020 CUTOFF 6/4/2020	MSRP	% OFF	% OFF Options
VMDL51	TRADESMAN CARGO VAN / WAGON	\$27,625.00		
VAADUE1	TRADECMANI CARCO VANI / WACON CLT	¢20.27F.00	24 4 204	F0/

\$29,275.00 31.10%

5%

TRADESMAN CARGO VAN / WAGON SLT

Bid Term: 9/15/2017 - 9/14/2018

Extended 9/14/2019 Extended 9/14/2020

BEYER OF MORRISTOWN						
RAM PROMASTER CARGO		2020	CUT OFF DATE 1/28/2020	MSRP	% OFF	% OFF Options
VF1L11	1500 Low Roof 118" WB			\$32,690.00	35.4%	5%
VF1L12	1500 Low Roof 136" WB			\$34,540.00	35.4%	5%
VF1L13	1500 High Roof 136" WB			\$35,240.00	35.1%	5%
VF2L13	2500 High Roof 136" WB			\$36,240.00	37.5%	5%
VF2L16	2500 High Roof 159" WB			\$38,040.00	36.3%	5%
VF3L16	3500 High Roof 159" WB			\$39,190.00	34.7%	5%
VF3L17	3500 High Roof 159" WB EX	(T		\$42,340.00	33.0%	5%

RAM CUTAWAY	2020 CLOSED	MSRP	% OFF	% OFF Options
VF3L32	3500 136" WB	\$31,690.00	24.5%	5%
VF3L34	3500 159" WB	\$32,040.00	20.2%	5%

RAM 2500	2020 CUTOFF 8/6/2020	MSRP	% OFF	% OFF Options
DJ2L62	TRADESMAN 4X2 REG CAB 8' BOX	\$35,440.00	28.6%	5%
DJ2H62	BIG HORN 4X2 REG CAB 8' BOX	\$39,590.00	29.2%	5%
DJ2L91	TRADESMAN 4X2 CREW CAB 6'4" BOX	\$38,995.00	31.8%	5%
DJ2H91	BIG HORN 4X2 CREW CAB 6'4" BOX	\$44,045.00	28.5%	5%
DJ2P91	LARAMIE 4X2 CREW CAB 6'4" BOX	\$51,045.00	27.5%	5%
DJ2R91	LARAMIE LONGHORN 4X2 CREW CAB 6'4" BOX	\$58,345.00	25.5%	5%
DJ2M91	LIMITED 4X2 CREW CAB 6'4" BOX	\$63,445.00	25.0%	5%
DJ2L92	TRADESMAN 4X2 CREW CAB 8' BOX	\$39,195.00	31.7%	5%
DJ2H92	BIG HORN 4X2 CREW CAB 8' BOX	\$44,245.00	28.5%	5%
DJ2P92	LARAMIE 4X2 CREW CAB 8' BOX	\$51,245.00	27.4%	5%
DJ2R92	LARAMIE LONGHORN 4X2 CREW CAB 8' BOX	\$58,545.00	19.8%	5%
DJ2M92	LIMITED 4X2 CREW CAB 8' BOX	\$63,145.00	19.5%	5%
DJ7L62	TRADESMAN 4X4 REG CAB 8' BOX	\$38,340.00	33.1%	5%
DJ7H62	BIG HORN 4X4 REG CAB 8' BOX	\$42,490.00	25.6%	5%
DJ7L91	TRADESMAN 4X4 CREW CAB 6'4" BOX	\$41,895.00	31.3%	5%
DJ7H91	BIG HORN 4X4 CREW CAB 6'4" BOX	\$46,945.00	27.2%	5%
DJ7P91	LARAMIE 4X4 CREW CAB 6'4" BOX	\$53,945.00	25.9%	5%
DJ7X91	POWER WAGON 4X4 CREW CAB 6'4" BOX	\$54,945.00	25.6%	5%
DJ7L92	TRADESMAN 4X4 CREW CAB 8' BOX	\$42,095.00	31.7%	5%
DJ7H92	BIG HORN 4X4 CREW CAB 8' BOX	\$47,145.00	27.1%	5%
DJ7P92	LARAMIE 4X4 CREW CAB 8' BOX	\$54,145.00	25.8%	5%
DJ7H81	BIG HORN 4X4 MEGA CAB 6'4" BOX	\$48,445.00	21.5%	5%
DJ7P81	LARAMIE 4X4 MEGA CAB 6'4" BOX	\$55,445.00	25.9%	5%
DJ7R81	LONGHORN 4X4 MEGA CAB 6'4" BOX	\$62,745.00	24.3%	5%
DJ7M81	LIMITED 4X4 MEGA CAB 6'4" BOX	\$67,845.00	23.5%	5%

RAM 3500	2020 CUTOFF 8/6/2020	MSRP	% OFF	% OFF Options
D23L62	TRADESMAN 4X2 REG CAB 8' BOX	\$36,890.00	29.4%	5%
D23H62	BIG HORN 4X2 REG CAB 8' BOX	\$41,040.00	27.0%	5%
D23L91	TRADESMAN 4X2 CREW CAB 6'4" BOX	\$40,345.00	27.9%	5%
D23H91	BIG HORN 4X2 CREW CAB 6'4" BOX	\$45,395.00	23.9%	5%
D23P91	LARAMIE 4X2 CREW CAB 6'4" BOX	\$52,395.00	23.2%	5%
D23R91	LARAMIE LONGHORN 4X2 CREW CAB 6 '4" BOX	\$59,695.00	21.8%	5%
D23M91	LIMITED 4X2 CREW CAB 6'4" BOX	\$64,795.00	21.5%	5%
D23L92	TRADESMAN 4X2 CREW CAB 8' BOX	\$40,545.00	27.8%	5%
D23H92	BIG HORN 4X2 CREW CAB 8' BOX	\$45,595.00	24.1%	5%
D23P92	LARAMIE 4X2 CREW CAB 8' BOX	\$52,595.00	23.1%	5%
D23R92	LARAMIE LONGHORN 4X2 CREW CAB 8' BOX	\$59,895.00	21.8%	5%
D23M92	LIMITED 4X2 CREW CAB 8' BOX	\$64,495.00	21.5%	5%
D28L62	TRADESMAN 4X4 REG CAB 8' BOX	\$39,690.00	28.2%	5%
D28H62	BIG HORN 4X4 REG CAB 8' BOX	\$43,840.00	26.1%	5%
D28L91	TRADESMAN 4X4 CREW CAB 6'4" BOX	\$43,245.00	26.9%	5%

BEYER OF MORRISTOWN

RAM 3500	2020 CUTOFF 8/6/2020	MSRP	% OFF	% OFF Options
D28H91	BIG HORN 4X4 CREW CAB 6'4" BOX	\$48,295.00	23.5%	5%
D28P91	LARAMIE 4X4 CREW CAB 6'4" BOX	\$55,295.00	22.6%	5%
D28R91	LARAMIE LONGHORN 4X4 CREW CAB 6 '4" BOX	\$62,595.00	21.4%	5%
D28M91	LIMITED 4X4 CREW CAB 6'4" BOX	\$67,695.00	21.1%	5%
D28L92	TRADESMAN 4X4 CREW CAB 8' BOX	\$43,445.00	26.9%	5%
D28H92	BIG HORN 4X4 CREW CAB 8' BOX	\$48,495.00	23.5%	5%
D28P92	LARAMIE 4X4 CREW CAB 8' BOX	\$55,495.00	22.5%	5%
D28R92	LARAMIE LONGHORN 4X4 CREW CAB 8' BOX	\$62,795.00	21.3%	5%
D28M92	LIMITED 4X4 CREW CAB 8' BOX	\$67,395.00	21.1%	5%
D28H81	BIG HORN 4X4 MEGA CAB 6'4" BOX	\$49,795.00	23.2%	5%
D28P81	LARAMIE 4X4 MEGA CAB 6'4" BOX	\$56,795.00	22.3%	5%
D28R81	LARAMIE LONGHORN 4X4 MEGA CAB 6'4" BOX	\$64,095.00	21.2%	5%
D28M81	LIMITED 4X4 MEGA CAB 6'4" BOX	\$69,195.00	20.9%	5%

Multi-State Retail

Extended 9/14/2019

Extended 9/14/2020

Bid Term: 9/15/2017 - 9/14/2018

Vehicle Index New and Used

Refer to complete listing of Ineligible Vehicles and Usage on page 8. If a vehicle make or model is not listed, the vehicle is ineligible for Ford Protect coverage.

ACURA		***************************************	
Model	New Pla	ПS	Used Plans
Eligible Models	D		D
AUDI			
Model	New Pla	กร	Used Plans
Eligible Models	J		J
BMW			
Model	New Pla	ns	Used Plans
Eligible Models	<u>J</u>		J
BUICK			
Model		ew and Used F	
		resent 20	106 MY & Prior
Cascada	<u>B</u>		n/a
Century	n/a	W 10 10 10 10 10 10 10 10 10 10 10 10 10	D
Enclave 2WD	В		n/a
Enclave AWD	D		n/a
Encore 2WD	В		n/a
Encore AWD	D		n/a
Envision 2WD	В		n/a
Envision AWD	D		n/a
LaCrosse	В		D
LeSabre	n/a		D
Lucerne	В		D
Park Avenue	n/a		Н
Rainier 2WD	В		D
Rainier 4WD/AWD	D		F
Regal	В		D
Rendezvous 2WD	В		D
Rendezvous 4WD	D		F
Terazza 2WD	В		D
Terazza 4WD	D		F
Verano	В		n/a
CADILLAC	7		
	-Al/	ew and Used P	lanc
Model	2007 MY - P		o6 MY & Prior
Eligible Models	I		J
CHEVROLET/GEO	***************************************	***************************************	***************************************
	No.	ew and Used P	lans
Model	2016 MY and Newer	2007 MY 2015 MY	2006 MY 8 Prior
Astro Van 2WD	n/a	n/a	D
Astro Van 4WD/AWD	n/a	n/a	F
Avalanche 2WD	С	В	D
Avalanche 4WD	E	D	F
Aveo	В	В	C
Blazer 2WD	n/a	n/a	D
Blazer 4WD	n/a	n/a	F
Bolt EV	A	n/a	n/a
Camaro	F	F	G
Captiva	В	В	n/a
Cavaller	n/a	n/a	D
Cobalt	В	В	C
Colorado 2WD Gas	C	В	D
Colorado 4WD Gas	Ĕ	D	F
Colorado 2WD DSL	G	n/a	n/a

	No	w and Used Pla	
Model	2016 MY and		2006 MY &
	Newer	2015 MY	Prior
Corvette	F	F	G
Cruze	C	В	n/a
Cruze Diesel	D	D	n/a
Equinox 2WD	C	В	D
Equinox 4WD	E	D	F
Express 2WD Gas	C	В	D
Express 4WD Gas	E	D	F
Express 2WD DSL	G	F	Н
Express 4WD DSL	Н	G	I
HHR	C	В	D
Impala	D	C	E
Malibu/Hybrid	C	В	D
Monte Carlo	D	C	E
Prizm	n/a	n/a	C
S-10 Pickup 2WD	С	В	D
S-10 Pickup 4WD	E	D	F
Silverado 2WD Gas/Hybrid	C	В	D
Silverado 4WD Gas/Hybrid	E	D	F
Silverado 2WD DSL	G	F	Н
Silverado 4WD DSL	Н	G	I
Sonic	С	В	n/a
Spark EV	A	A	n/a
Spark Gas	В	В	n/a
SS	Ē	Ď	n/a
SSR	Ē	D	F
Suburban 2WD Gas	C	В	D
Suburban 4WD Gas	E	D	F
Suburban 2WD DSL	G	F	Н
Suburban 4WD DSL	Н	G	I
Tahoe 2WD Gas/Hybrid	C	В	D
Tahoe 4WD Gas/Hybrid	E	D	F
	G	F	
Tahoe 2WD DSL/Hybrid	H	G	Н
Tahoe 4WD DSL/Hybrid			I
Tracker 2WD	n/a	n/a	C
Tracker 4WD	n/a	n/a	C
TrailBlazer 2WD	С	В	D
FrailBlazer 4WD	E	D	F
Fraverse 2WD	C	В	D
Traverse AWD	E	D	F
Trax 2WD	C	В	n/a
Trax AWD	E	D	n/a
Jolander	Ç	В	<u>D</u>
/enture	n/a	n/a	D
/olt	A	Α	n/a
CHRYSLER			
	No	w and Used Pla	ns.
Model	2016 MY and	2010 MY	2009 MY &
1100/4/	Newer	2015 MY	Prior
	C	C	E
700			
200 300	D	C	E

Bid Term: 9/15/2017 - 9/14/2018 Extended 9/14/2019 Extended 9/14/2020

Sime LINCOLN

PROTECT" Multi-State Retail

Vehicle Index New and Used

Refer to complete listing of ineligible Vehicles and Usage on page 8. If a vehicle make or model is not listed, the vehicle is ineligible for Ford Protect coverage.

C880

CHRYSLER (cont.)				
	New and Used Plans			
Model	2016 MY and Newer	2010 MY 2015 MY	2009 MY & Prior	
Aspen 2WD/Hybrid	n/a	n/a	E	
Aspen 4WD/Hybrid	n/a	n/a	F	
Concorde	n/a	n/a	E	
Crossfire	n/a	n/a	Н	
Grand Voyager 2WD	n/a	n/a	E	
Grand Voyager AWD	n/a	n/a	F	
Pacifica 2WD	C	n/a	E	
Pacifica 4WD	D	n/a	F	
Prowler	n/a	n/a	G	
PT Cruiser	n/a	C	D	
Sebring	n/a	C	E	
Town & Country Van	C	C	E	
Town & Country Van AWD	D	D	F	
Voyager 2WD	n/a	n/a	E	
Voyager AWD	n/a	n/a	F	

DODGE (See page 7 for RAM vehicles)

	New and Used Plans		
Model	2016 MY and Newer		2009 MY & Prior
Avenger	C	C	D
Caliber	n/a	C	D
Caravan 2WD	n/a	n/a	E
Caravan AWD	n/a	n/a	F
Challenger	D	C	F
Charger 2WD	D	C	E
Charger AWD	E	D	F
Dakota 2WD	n/a	C	D
Dakota 4WD	n/a	D	F
Dart	C	C	n/a
Durango 2WD	D	С	E
Durango 4WD	E	D	F
Grand Caravan	C	С	E
Grand Caravan AWD	D	D	F. C.
Intrepid	n/a	n/a	E
Journey 2WD	D	С	E
Journey AWD	E	D	F
Magnum	n/a	n/a	E
Neon	n/a	n/a	С
Nitro 2WD	n/a	С	E
Nitro AWD	n/a	D	F
Sprinter	n/a	D	D
Stratus	n/a	n/a	D
FIAT			

FREIGHTLINER

Eligible Models

Sprinter	D	D	D
Riduei	Present	Prior	Useu Pians
Model	0045 110	COLL BAY O	Hand Bions

	Ne	w and Used Pl	ans
Model	2016 MY and Newer	2007 MY - 2015 MY	2006 MY 8 Prior
Acadia 2WD	C	В	n/a
Acadia AWD	E	D	n/a
Canyon 2WD Gas	C	В	D
Canyon 4WD Gas	E	D	F
Canyon 2WD DSL	G	F	n/a
Canyon 4WD DSL	H	G	n/a
Envoy 2WD	C	В	D
Envoy 4WD	E E	D	F
Jimmy 2WD	n/a	n/a	D
Jimmy 4WD	n/a	n/a	F
Safari 2WD	n/a	n/a	D
Safari AWD	n/a	n/a	F
Savana 2WD Gas	C	В	D
Savana AWD Gas	E	D	F
Savana 2WD DSL	G	F	Н
Savana AWD DSL	H	G	I
Pickup/Sierra 2WD Gas	C	В	D
Pickup/Sierra 4WD Gas	E	D	F
Pickup/Sierra 2WD DSL	G	F	H
Pickup/Sierra 4WD DSL	H	G	I
Sonoma 2WD	n/a	n/a	D
Sonoma 4WD	n/a	n/a	F
Terrain 2WD	C	В	n/a
Terrain 4WD	F	D	n/a
Yukon 2WD Gas/Hybrid	Č	В	D
Yukon 4WD Gas/Hybrid	E	D	F
Yukon 2WD DSL	G	F	Н
Yukon 4WD DSL	Н	G	I

HONDA

Model	New Plans	Used Plans
Accord	В	C
Civic	В	В
Crosstour 2WD	В	В
Crosstour 4WD	C	C
CR-V 2WD	В	С
CR-V 4WD	В	D
CR-Z/Hybrid	В	С
Element 2WD	В	C
Element 4WD	В	D
Fit	В	В
HR-V 2WD	В	C
HR-V 4WD	В	D
Insight	В	C
Odyssey	C	C
Passport 2WD	C	С
Passport 4WD	C	D
Pilot 2WD	C	С
Pilot 4WD	C	D
Ridgeline	C	D
S2000	C	D

Vehicle Index New and Used



PROTECT*
Multi-State Retail

Refer to complete listing of Ineligible Vehicles and Usage on page 8. If a vehicle make or model is not listed, the vehicle is ineligible for Ford Protect coverage.

HYUNDAI*				
	New	New Plans		
Model	2016 MY – Present	2015 MY & Prior	Used Plans	
Accent	В	D	D	
Azera	C	E	E	
Elantra	В	D	D	
Entourage	C	E	E	
Equus	E	G	G	
Genesis	D	F	F	
Santa Fe 2WD	C	E	Е	
Santa Fe 4WD	D	F	F	
Scoupe	D	F	F	
Sonata/Hybrid	C	E	E	
Tiburon	n/a	D	D	
Tucson 2WD	В	D	D	
Tucson 4WD	В	D	D	
Veracruz 2WD	C	E	E	
Veracruz 4WD	D	F	F	
Veloster	В	D	D	
XG300/XG350	C	E	E	
INFINITI	**************************************	***************************************	*	
Model	New Plan	ns U	sed Plans	
All Models	G		G	
ISUZU	######################################	······································	The second second second second second	
Model		ew and Used Pla		
		resent 201		
2WD Models	C		E	
4WD Models	D		F	
JAGUAR				
Model	New Plan	ns U	sed Plans	
Eligible Models	J		J	
JEEP	***************************************			
		ew and Used Pla		
Model	2016 MY and Newer	2010 MY - 2015 MY	2009 MY & Prior	
2WD	D	C	E	
4WD	T E	D	F	
Diesel	E	Ē	ī	

	New	Plans	
Model	2016 MY -		Used Plans
	Present	Prior	
Amanti	C	E	E
Borrego 2WD	C	E	E
Borrego 4WD	D	F	F
Cadenza	C	n/a	E
Forte	В	D	D
K900	F	G	G
Niro	C	n/a	E
Optima/Hybrid	В	D	D
Rio	В	D	D
Rondo	В	D	D
Sedona	C	T E	Ē
Sephia	В	D	D
Sorento 2WD	C	E	E
Sorento 4WD	D	F	F
Soul Electric	A	n/a	C
Soul Gas/Hybrid	B	D	D
Spectra	B	D	D
Sportage 2WD	B	D	D
Sportage 4WD	B	D	D
		<u> </u>	<u> </u>
LEXUS			
Model	New Pla	ns U	sed Plans
Eligible Models	G		G
MAZDA			
Model	New Pla	ns U	sed Plans
B-Series Pickup 2WD	C		С
B-Series Pickup 4WD	D		D
CX-3	В		В
CX-5	D		D
CX-7	E		E
CX-9 2WD	D		D
CX-9 AWD	E		E
Mazda2	В		В
Mazda3/Speed3	В		В
Mazda5 2WD	0	Talenda - 1	D
Mazda5 AWD	E		E
Mazda6	C		C
Millenia	E		E
MPV 2WD	D		D
MPV AWD	E		E
MX-5 Miata	C		C
Protégé	B		B
RX-8	E		E
Tribute 2WD	D		D
Tribute 4WD	Ē		Ē
626	D		D
MERCEDES-BENZ			
Model	New Pla	15 1	sed Plans
Eligible Models	J	1	J

^{*}See vehicle-specific Powertrain Wrap page for new vehicles.

Extended 9/14/2019

Extended 9/14/2020

Multi-State Retail

Bid Term: 9/15/2017 - 9/14/2018

Vehicle Index **New and Used**

Refer to complete listing of Ineligible Vehicles and Usage on page 8. If a vehicle make or model is not listed, the vehicle is Ineligible for Ford Protect coverage.

MINI			
Model		ns t	The second secon
All Models	<u> </u>	L	G
MITSUBISHI*			
	New	Plans	
Model	2016 MY – Present	2015 MY &	Used Plans
	Present	Prior	
Diamante	n/a	G	G
Eclipse	C	E	E
Endeavor 2WD	C	E	E
Endeavor 4WD	D	Fate	F
Galant	C	E	E
i MiEV	A	В	В
Lancer 2WD	В	С	C
Lancer AWD	C	D	D
Mirage	В	C	C
Montero 2WD	n/a	E	E
Montero 4WD	n/a	F	F
Outlander 2WD	C	E	E
Outlander 4WD	D	F	F
Raider 2WD	n/a	Vend English	E
Raider 4WD	n/a	F	F
RVR 2WD	B	C	C
RVR 4WD	† Č	D	D
	<u> </u>	1	<u> </u>
NISSAN			
Model	New Plan	is U	sed Plans
Altima/Hybrid	C		C
Armada 2WD	D		D
Armada 4WD	E		E
Cube	C		C
Frontier 2WD	C		С
Frontier 4WD	E		E
Juke FWD	C		C
Juke AWD	D		D
Leaf	A		A
Maxima	D		0
Murano 2WD	D		D
Murano AWD	E		E
Pathfinder 2WD	D		D
Pathfinder 4WD	E		E
Pickup 2WD	D		D
Pickup 4WD	E		E
Rogue 2WD	В		В
Rogue 4WD	C		C
Quest	D		D
Sentra	В		В
Titan 2WD Gas	Č		Č
Titan 4WD Gas	İ Ĕ		Ĕ
Titan 2WD DSL	T G	·····	G
Titan 4WD DSL	1 H		H
Versa	В		B
Xterra 2WD	D		D
Xterra 4WD	E		Ĕ
350Z/370Z	E		
200/1500/2500/3500 NV	-1		
ZUU/ 10UU/Z0UU/30UU NV	D		D

OLDSMOBILE		
Model	New and U	
mudel	2007 MY - Present	2006 MY & Prior
Alero	n/a	D
Aurora	n/a	G
Bravada 2WD	n/a	D
Bravada 4WD/AWD	n/a	G
Intrigue	n/a	D
Silhouette 2WD	n/a	D
Silhouette AWD	n/a	G
PONTIAC		
Model	New and U	
	2007 MY – Present	2006 MY & Prior
Aztek 2WD	n/a	D
Aztek 4WD	n/a	G
Bonneville	n/a	G
Firebird	n/a	G
G3	В	n/a
G5	В	C
G6	В	D
G8	C	D
Grand Am	n/a	C
Grand Prix	C	D
GTO CTO	n/a	G
Montana 2WD	8	D
Montana 4WD	D	F
Solstice	C	D
Sunfire	n/a	С
Torrent 2WD	В	D
Torrent AWD	D	F
Vibe 2WD	8	D
Vibe AWD	D	F

^{*}See vehicle-specific Powertrain Wrap page for new vehicles.

Beyer of Morristown

Vehicle Index



PROTECT"
Multi-State Retail

New and Used

Refer to complete listing of Ineligible Vehicles and Usage on page 8. If a vehicle make or model is not listed, the vehicle is ineligible for Ford Protect coverage.

RAM			
	Ne	w and Used Pl	ans
Model	2016 MY and	2010 MY -	
	Newer:	2015 MY	Prior
C/V Tradesman	D	C	n/a
Pickup 2WD Gas	C	С	D
Pickup 4WD Gas	D	D	F
Pickup 2WD DSL	F	D	H
Pickup 4WD DSL	G	E	I
Promaster Gas	D	C	n/a
Promaster DSL	E	D	n/a
Van/Wagon 2WD	D	C	E
Van/Wagon AWD	E	D	F
SATURN			
Model	New and Used Plans		
	2007 MY - Pr	esent 200	
Astra	В		С
Aura	C		D
lon	В		C
L Series	n/a		E
Outlook 2WD	C		E
Outlook AWD	D		F
Relay 2WD	C		E
Relay AWD	D		F
Sky	В	(**************************************	D
SC Series	n/a		E
SL Series	n/a		E
Vue 2WD	C		E
Vue AWD	D		F
SCION		от от технология в принципального в прин	900000000000000000000000000000000000000
Model	New Plan	5	Ised Plans
All Models	В		В
SMART			
Model	New Pian	s	Jsed Plans
Fortwo	В		В
SUBARU			
Mødel	New Plan	s l	Ised Plans
2WD Models	D	To the same of the	D
4WD/AWD Models	F		F

Model	New Plans	Used Plans
Avalon	E	E
Camry/Hybrid	В	В
Celica	В	В
Corolla	В	В
Echo	В	В
FJ Cruiser 2WD	В	В
FJ Cruiser 4WD	D	D
Highlander 2WD/Hybrid	В	В
Highlander 4WD/Hybrid	D	D
Land Cruiser	E	E
Matrix 2WD	В	В
Matrix 4WD	C	C
MR2	C	C
Pickup 2WD	В	В
Pickup 4WD	D	D
Prius/Hybrid	8	В
Prius Electric	A	A
RAV4 2WD	В	В
RAV4 4WD	C	C
RAV4 Electric 2WD	A	A
Seguoia 2WD	В	B
Seguola 2WD Seguola 4WD	D	D
Sienna 2WD	В	В
Sienna AWD	D	D
Solara	D	D
Supra	E	E
Tacoma 2WD	В	В
Tacoma 4WD	D	D
Tundra 2WD	В	В
Tundra 4WD	D	D D
Venza 2WD	B	В
Venza 4WD	D	D D
Yaris/Hybrid	В	В
4Runner 2WD	В	В
4Runner 4WD	D	D
············	υ	<u> </u>
VOLKSWAGEN		
Model	New Plans	Used Plans
2WD Models	D	D
4WD/AWD Models	F	F
VOLVO		1
Model	New Plans	Used Plans
All Models	I	I

Beyer of Morristown

Ineligible Vehicles and Usage



Ineligible Models*

Make	Model	
Acura	NSX	
Audi	R8 R9 Any model with 8	R20 3 or more cylinders
BMW	6 Series 7 Series 18	M Series Z8
Cadillac	V Series	XLR
Chevrolet	Camaro ZL1 Corvette 427	Corvette Z06 Corvette ZR1
Chrysler	SRT	
Dodge	SRT Viper	Stealth
Ford	Modified Veh	

Make	Model		
Honda	Civic Natural Gas FCX Clarity		
Jaguar	F-Type XJ Series	XK Series	
Jeep	SRT	***************************************	***************************************
Lexus	LF-A RC F		
Mercedes-Benz	AMG CL Class G Class Kompressor	S Class SL Class SLR Class	
Nissan	GT-R		
Volkswagen	Phaeton Any model with W	12 engine	***************************************

Ineligible Brands*

Brand				
Alfa Romeo	Fisker	Maserati	Rolls Royce	
Aston Martin	HUMMER	Maybach	Saab	
Bentley	Lamborghini	McLaren	Suzuki	
Bugatti	Land Rover	Porsche	Tesla	
Ferrari	Lotus		Wheego	
	specifically referenced in the Ve	hicle Index		

Ineligible Usage* (Except Limited, Basic and Engine Maintenance Plans)

- Taxis
- Performance modified vehicles (including Hennessey)
- 4x2-equipped vehicles modified for 4x4/AWD capabilities
- · Vehicles used for:

 - Competitive driving
 - Racing
- Off-road use
- · Vehicles with a:
- Voided warranty
- Branded title
- Salvaged title
- Fuel cell vehicles
- Incomplete vehicles (e.g., chassis cabs, cutaways, stripped chassis) except Ford, Chevrolet, Dodge, and GMC

[.] Any other vehicles not specifically referenced in the Vehicle Index

^{*}For TireCARE, DentCARE, WindshieldCARE, TripleCARE, EtchCARE, and SurfaceCARE, see plan specific pages for ineligible models/brands/usage.

Beyer of Morristown

New Plans - PremiumCARE



PROTECT"
Multi-State Retail

Prices based o	on \$100 deductible	A	В	C	D	E	F	G	Н	I	J
	48,000 Miles	775	845	910	980	1,045	1,115	1,205	1,270	1,395	2,240
0.1/	60,000 Miles	910	990	1.090	1.180	1,270	1,350	1,465	1,565	1,720	2,490
3-Year	75.000 Miles	1,170	1,270	1,430	1,575	1.720	1.845	2,035	2.185	2,330	3,045
Plan	100,000 Miles	1.700	1.855	2,140	2,310	2,420	2.520	2,665	2,785	2,980	4,180
rian	125,000 Miles	2,250	2.345	2.515	2,665	2,810	2.945	3,145	3,305	3,570	5,185
	150,000 Miles	2,735	2,880	3.135	3,360	3,575	3,780	4.080	4,320	4,715	7,140
	48,000 Miles	835	900	990	1,060	1,135	1,205	1,305	1,385	1,520	2,345
	60,000 Miles	980	1.060	1,170	1,270	1,375	1,465	1,600	1,710	1,880	2,615
4-Year	75,000 Miles	1.260	1.375	1,555	1.710	1.880	2.015	2,230	2.315	2,445	3,235
Plan	100,000 Miles	1,765	1,925	2,230	2,355	2,470	2,575	2,725	2,850	3,055	4,310
ridii	125,000 Miles	2.290	2,385	2,565	2,720	2.875	3,020	3,220	3,390	3,665	5,360
	150,000 Miles	2,790	2.935	3,205	3,435	3.670	3,885	4.185	4.440	4.855	7,395
	36,000 Miles	675	730	790	835	880	925	980	1,035	1,125	1,780
	48,000 Miles	880	955	1.060	1,135	1,225	1,305	1,420	1,510	1,655	2,440
5-Year	60,000 Miles	1.045	1,135	1,260	1,375	1,485	1,585	1,735	1,855	2,050	2,740
The second second	75,000 Miles	1,350	1,475	1.675	1.855	2.035	2,195	2,330	2,415	2,555	3,430
Plan	100,000 Miles	1,800	1.970	2.290	2,415	2.540	2.650	2,815	2,950	3,165	4,495
	125,000 Miles	2,305	2,405	2,630	2,800	2,965	3,115	3,340	3,520	3,810	5,605
	150,000 Miles	2.810	2,960	3,295	3,550	3,800	4,025	4.360	4,630	5.065	7,760
	36,000 Miles	730	790	855	910	970	1,025	1,105	1,160	1,260	2,015
	48,000 Miles	980	1.060	1,170	1,270	1,375	1,465	1,600	1,710	1.890	2,620
6-Year	60.000 Miles	1,150	1.250	1,405	1.540	1,675	1,790	1.970	2,115	2,295	2,970
	75,000 Miles	1,520	1,655	1,890	2,115	2,285	2,370	2,495	2,595	2,765	3,805
Plan	100,000 Miles	2.025	2.205	2.385	2,525	2.665	2,790	2,970	3,120	3,365	4,850
	125 000 Miles	2,435	2.545	2.755	2,945	3,135	3,300	3,545	3,745	4,080	6,080
	150,000 Miles	3.000	3,165	3,480	3,765	4,050	4,295	4.665	4.965	5,465	8,465
	36,000 Miles	865	935	1,025	1,115	1,195	1,270	1,385	1,475	1,620	2,420
	48,000 Miles	1,195	1,295	1,465	1,610	1,755	1,890	2,095	2,250	2,365	3,110
7-Year	60,000 Miles	1,430	1,555	1,780	1,970	2,170	2,290	2,405	2,500	2,655	3,610
	75,000 Miles	1,935	2,115	2,350	2,490	2,630	2,755	2,940	3,085	3,335	4,815
Plan	100,000 Miles	2,215	2,325	2,505	2,665	2,825	2,965	3,175	3,345	3,625	5,310
	125,000 Miles	2,630	2,760	3,020	3,255	3,485	3,690	3,995	4,240	4,645	7,085
	150,000 Miles	3,285	3,480	3,870	4,225	4,570	4,875	5,335	5,700	6,310	9,970
	36,000 Miles	990	1,070	1,180	1,285	1,375	1,465	1,585	1,700	1,855	2,595
	48,000 Miles	1,375	1,485	1,675	1,845	2,015	2,170	2,320	2,400	2,530	3,390
8-Year	60,000 Miles	1,645	1,790	2.050	2,255	2,360	2,445	2,580	2,685	2,865	3,965
	75,000 Miles	2,230	2,330	2.515	2,675	2,835	2,980	3,195	3,360	3,645	5,350
Plan	100,000 Miles	2.380	2,485	2,695	2,875	3,060	3,220	3,465	3,660	3.980	5,920
	125,000 Miles	2.835	2,985	3,285	3,555	3,820	4.055	4,405	4,690	5,155	7,960
	150,000 Miles	3,590	3.815	4,265	4.670	5,065	5,420	5,945	6,370	7.070	11,275

Deductibles/Options	36,000 Miles	48,000 Miles	60,000 Miles	75,000 Miles	100,000 Miles	125,000 Miles	150,000 Miles
Disappearing Deductible (+)	105	120	150	195	320	440	520
\$0 Deductible (+)	130	150	180	310	455	575	675
\$50 Deductible (+)	20	30	50	120	150	195	225
\$200 Deductible (-)	•	•	•	(130)	(160)	(200)	(250)
First-Day Rental Delete (-)	0	(10)	(15)	(20)	(50)	(70)	(90)
Enhanced Rental Option (+) \$60 per Day	40	50	55	60	95	125	145
Lincoln: 2017 MY Pickup/Delivery* (+)	•	•	165	330	570	815	1,040
Lincoln: 2016 MY & Prior Pickup/Delivery* (+)	725	950	1,050	1,200	1,435	1,680	1,905
Interior/Exterior Lighting Delete (-)	0	(20)	(40)	(55)	(75)	(105)	(155)
Key Services Delete (-) Not available in all 50	3 Years	4 Years	5 Yea	irs 6	Years	7 Years	8 Years
states. See www.fmcdealer.com for details.	(30)	(40)	(50)	(60)	(70)	(80)

^{*}Lincoln Pickup/Delivery (up to 2 days of rental, including First-Day Rental).

LINOON	Thomas button y (up to 2 days of tental, morading those bay nontal).
Surch	arges - Add to Cost (+)
\$100	Plans sold beyond 12 months/12,000 miles, whichever comes first, and within the New Vehicle Limited Warranty
\$200	Plans sold beyond 36 months/36,000 miles (Ford and Competitive-Make) or 48 months/50,000 miles (Lincoln), whichever comes first (12/12 surcharge included.)
\$150	Turbocharger/Superchargers for gasoline engines (Competitive-Make vehicles only.)
\$250	Commercial use (Includes Ford Police Interceptor and police non-pursuit units.)
\$695	Snowplow (See Snowplow Eligibility Requirements in the Definition of Terms.)
\$755	SPECIALTY - Emergency (fire, ambulance, police pursuit units - except Ford Police Interceptor), limo, livery, shuttle, tow truck (Commercial use surcharge included.)

Eligibility Requirements

- Plans must be purchased within 5 months/5,000 miles from the expiration of the New Vehicle Limited Warranty
- Lincoln Pickup/Delivery cannot be combined with the First-Day Rental Option
- . Coverage begins at the warranty start date and zero miles and expires at the earlier of the number of months purchased or the number of miles purchased

Unique Plan Exclusions - See Page 8 for Inclinible Vehicles and Usage

- All Incomplete, cab & chassis and cutaway vehicles (See Incomplete Plans/see Definition of Terms under Incomplete Vehicles for VIN and Body Code details.)
- All trucks with the box removed or deleted (See Incomplete Plans.)

New Plans - ExtraCARE

Beyer of Morristown

Extended 9/14/2019

Extended 9/14/2020

PROTECT" Multi-State Retail

Bid Term: 9/15/2017 - 9/14/2018

Prices based of	on \$100 deductible	A	В	С	D	E	F	G	Н	I	J
	48,000 Miles	610	665	720	765	810	855	925	970	1,060	1,710
- W	60,000 Miles	675	745	810	880	945	1,000	1,080	1,160	1,270	2,080
3-Year	75,000 Miles	835	925	1,035	1,135	1,250	1,340	1,475	1,575	1,755	2,560
Plan	100,000 Miles	1,205	1,330	1,530	1,710	1,880	2,050	2,265	2,350	2,490	3,375
ridii	125,000 Miles	1,600	1,765	2,035	2,260	2,365	2,465	2,605	2,720	2,910	4,105
	150,000 Miles	2,300	2,415	2,595	2,750	2,910	3.060	3,270	3,440	3,725	5,520
	48,000 Miles	655	710	775	820	880	935	1,000	1,060	1,160	1,880
	60,000 Miles	730	800	880	945	1,025	1,090	1,180	1,260	1,385	2,265
4-Year	75,000 Miles	910	1,000	1,135	1,250	1,360	1,465	1,610	1,735	1,945	2,695
Plan	100,000 Miles	1,260	1,385	1,600	1,790	1,970	2,140	2,310	2,400	2,545	3,465
r idii	125,000 Miles	1,665	1,835	2,115	2.305	2,415	2,515	2,665	2,785	2,980	4,220
	150.000 Miles	2.340	2,455	2,640	2,815	2,980	3,130	3,355	3,535	3.825	5 ,685
**************************************	36,000 Miles	575	630	665	700	730	765	800	845	910	1,420
	48.000 Miles	700	765	835	890	955	1,015	1,090	1,160	1,260	2,035
5-Year	60,000 Miles	775	855	945	1,025	1,115	1,180	1,285	1,375	1,510	2,355
	75,000 Miles	980	1,080	1,225	1,350	1,485	1,600	1,765	1,900	2,125	2,850
Plan	100,000 Miles	1,285	1.420	1,690	1,890	2,095	2,260	2,375	2,470	2,625	3,605
	125,000 Miles	1,690	1.870	2,230	2,365	2,485	2,595	2,750	2,875	3,085	4,405
	150,000 Miles	2,350	2,470	2,710	2,900	3,080	3,245	3,475	3,665	3,980	5,960
	36,000 Miles	620	675	720	765	800	845	900	935	1,015	1,600
	48,000 Miles	775	845	925	990	1,070	1,125	1,225	1,305	1,440	2,290
6-Year	60,000 Miles	865	945	1,060	1,160	1,250	1,340	1,465	1,565	1,735	2,525
	75,000 Miles	1,105	1,215	1,385	1,540	1,700	1,835	2,035	2,195	2,350	3,110
Plan	100,000 Miles	1,450	1,600	1,845	2,070	2,270	2,360	2,490	2,595	2,770	3,860
	125,000 Miles	1,915	2,105	2,335	2,470	2,605	2,725	2,900	3,040	3,280	4,750
	150,000 Miles	2,495	2,625	2,850	3,050	3,255	3,435	3,695	3,905	4,265	6,470
CONTRACTOR OF STREET	36,000 Miles	720	790	845	910	970	1,025	1,105	1,170	1,270	2,050
	48,000 Miles	925	1,015	1,135	1,240	1,350	1,440	1,585	1,700	1,880	2,640
7-Year	60,000 Miles	1,070	1,170	1,330	1,475	1,610	1,735	1,925	2,070	2,280	2,990
	75,000 Miles	1,420	1,555	1,810	2,035	2,255	2,345	2,475	2,580	2,760	3,840
Plan	100,000 Miles	1,600	1,755	2,050	2,275	2,390	2,490	2,640	2,760	2,960	4,190
	125,000 Miles	2,095	2,275	2,450	2,605	2,760	2,895	3,100	3,260	3,530	5,190
	150,000 Miles	2.610	2,755	3.015	3,250	3,480	3,685	3,990	4,230	4,635	7,125
	36,000 Miles	835	900	970	1,045	1,115	1,180	1,270	1,350	1,465	2,295
	48,000 Miles	1,060	1,160	1,305	1,420	1,555	1,655	1,825	1,960	2,160	2,850
8-Year	60,000 Miles	1,225	1,350	1,530	1,700	1,845	1,990	2,215	2,305	2,435	3,250
	75,000 Miles	1,630	1,790	2,080	2,290	2,405	2,510	2,660	2,780	2,985	4,230
Plan	100,000 Miles	1,835	2,015	2,295	2,430	2,560	2,675	2,850	2,985	3,215	4,630
	125,000 Miles	2,320	2,430	2,630	2,810	2,985	3,140	3,375	3,560	3,870	5,780
	150,000 Miles	2,815	2,980	3.280	3,550	3,815	4,045	4,400	4,675	5,140	8,005

Deductibles/Options	36,000 Miles	48,000 Miles	60,000 Miles	75,000 Miles	100,000 Miles	125,000 Miles	150,000 Miles
Disappearing Deductible (+)	75	90	115	160	295	425	475
\$0 Deductible (+)	95	110	140	200	370	495	575
\$50 Deductible (+)	15	20	30	40	60	90	120
\$200 Deductible (-)	•	•	•	(100)	(140)	(180)	(220)
First-Day Rental Delete (-)	0	(10)	(15)	(20)	(50)	(70)	(90)
Enhanced Rental Option (+) \$60 per Day	40	50	55	60	95	125	145
Key Services Delete (-) Not available in all 50	3 Years	4 Years	5 Yea	ars 6	Years	7 Years	8 Years
states. See www.fmcdealer.com for details.	(30)	(40)	(50	1	(60)	(70)	(80)

Surch	arges – Add to Cost (+)
\$100	Plans sold beyond 12 months/12,000 miles, whichever comes first, and within the New Vehicle Limited Warranty
\$200	Plans sold beyond 36 months/36,000 miles (Ford and Competitive-Make) or 48 months/50,000 miles (Lincoln), whichever comes first (12/12 surcharge included.)
\$150	Turbocharger/Superchargers for gasoline engines (Competitive-Make vehicles only.)
\$200	Commercial use (Includes Ford Police Interceptor and police non-pursuit units.)
\$695	Snowplow (See Snowplow Eligibility Requirements in the Definition of Terms.)
\$755	SPECIALTY - Emergency (fire, ambulance, police pursuit units - except Ford Police Interceptor), limo, livery, shuttle, tow truck (Commercial use surcharge included.)

Eligibility Requirements

• Plans must be purchased within 5 months/5,000 miles from the expiration of the New Vehicle Limited Warranty

. Coverage begins at the warranty start date and zero miles and expires at the earlier of the number of months purchased or the number of miles purchased

Unique Plan Exclusions - See Page & for Ineligible Vehicles and Usage

All Incomplete, cab & chassis and cutaway vehicles (See Incomplete Plans/see Definition of Terms under Incomplete Vehicles for VIN and Body Code details.)

· All trucks with the box removed or deleted (See Incomplete Plans.)

Bid Term: 9/15/2017 - 9/14/2018 Extended 9/14/2019 Extended 9/14/2020

New Plans - BaseCARE



Multi-State Retail

Prices based (on \$100 deductible	Α	В	С	D	E	F	G	Н	I	J
	48,000 Miles	575	630	665	710	745	790	835	880	945	1,510
	60,000 Miles	630	685	755	800	855	900	970	1,025	1,115	1,810
3-Year	75,000 Miles	755	835	935	1,015	1,105	1,170	1,285	1,360	1,510	2,370
Plan	100,000 Miles	1,070	1,180	1,340	1,485	1,630	1,755	1,945	2,105	2,300	3,030
I ICINI	125,000 Miles	1,420	1,565	1,780	1,970	2,170	2,290	2,405	2,500	2,655	3,635
	150.000 Miles	2.095	2.280	2,420	2.550	2,685	2.795	2,970	3,110	3,345	4.815
	48,000 Miles	610	665	720	765	810	845	900	945	1,025	1,655
- 17	60,000 Miles	675	745	800	865	925	970	1,045	1,115	1,215	1,980
4-Year	75,000 Miles	835	910	1,015	1,105	1,205	1,285	1,405	1,495	1,665	2,480
Plan	100,000 Miles	1,115	1,225	1,405	1,555	1,700	1,845	2,035	2,205	2,345	3,110
rian	125,000 Miles	1,465	1,620	1,855	2,060	2,250	2,340	2,455	2,555	2,710	3,740
	150,000 Miles	2.150	2.310	2,470	2,605	2.730	2.865	3,040	3.190	3,420	4,965
	36,000 Miles	550	595	630	655	685	710	745	775	820	1,285
	48,000 Miles	655	710	765	810	865	910	980	1,035	1,115	1,780
5-Year	60,000 Miles	730	800	865	935	990	1,060	1,135	1,215	1,315	2,170
	75.000 Miles	890	980	1,090	1,195	1,305	1.395	1,530	1.645	1,825	2,600
Plan	100,000 Miles	1,150	1,260	1,475	1,645	1,800	1,945	2,160	2,290	2,415	3,225
	125,000 Miles	1,495	1.655	1,945	2,170	2,310	2.395	2,525	2,635	2,800	3,895
	150,000 Miles	2,195	2,330	2,525	2,675	2,815	2,945	3,140	3,305	3,550	5,195
	36,000 Miles	595	640	675	710	745	775	820	855	910	1,420
	48,000 Miles	710	775	845	900	955	1,015	1,090	1,160	1,260	2,035
6-Year	60.000 Miles	800	865	955	1,035	1,115	1,180	1,285	1.375	1,510	2,350
	75,000 Miles	1.000	1,090	1,225	1,350	1,485	1,585	1,755	1,880	2,105	2.825
Plan	100,000 Miles	1,285	1,405	1,610	1,800	1,980	2,140	2,305	2,395	2,535	3,435
	125,000 Miles	1,675	1,845	2,115	2.305	2,415	2,510	2,650	2,770	2,960	4,175
	150,000 Miles	2,340	2,450	2,630	2,805	2,970	3,110	3,320	3,500	3,785	5,610
	36,000 Miles	675	730	790	835	880	935	990	1,045	1,135	1,790
	48,000 Miles	845	925	1,025	1,105	1,195	1,270	1,385	1,485	1,630	2,435
7-Year	60,000 Miles	970	1,060	1,180	1,295	1,420	1,510	1,665	1,790	1,990	2,720
	75,000 Miles	1,240	1,360	1,575	1,755	1,935	2.105	2,290	2,375	2,520	3,410
Plan	100.000 Miles	1,405	1,540	1,780	1,990	2,195	2,305	2,430	2,530	2,690	3,700
	125,000 Miles	1,835	2,015	2,290	2,415	2,540	2,645	2,815	2,950	3,165	4,535
	150,000 Miles	2,440	2,560	2.775	2.965	3.150	3,310	3,565	3,765	4,090	6,145
	36,000 Miles	775	845	900	955	1,015	1,070	1,135	1,205	1,305	2,060
	48,000 Miles	970	1,060	1,180	1,270	1,375	1,465	1,585	1,710	1,880	2,610
8-Year	60,000 Miles	1,115	1,215	1,360	1,485	1,630	1,735	1,915	2,060	2,265	2,940
	75,000 Miles	1,420	1,565	1,810	2,015	2,230	2,325	2,445	2,545	2,710	3,735
Plan	100,000 Miles	1,620	1,765	2,050	2,265	2,370	2,465	2,605	2,720	2,905	4,065
	125,000 Miles	2,105	2,280	2,445	2,590	2,735	2,855	3,050	3,205	3,450	5,025
	150,000 Miles	2,615	2,755	3,005	3.220	3,440	3,620	3,910	4,145	4,510	6,875

Deductibles/Options	36,000 Miles	48,000 Miles	60,000 Miles	75,000 Miles	100,000 Miles	125,000 Miles	150,000 Miles
Disappearing Deductible (+)	65	70	85	135	195	260	350
\$0 Deductible (+)	80	85	105	170	245	325	425
\$50 Deductible (+)	15	15	20	25	45	70	90
\$200 Deductible (-)	•	•	•	(85)	(125)	(160)	(200)
First-Day Rental Delete (-)	0	(10)	(15)	(20)	(50)	(70)	(90)
Enhanced Rental Option (+) \$60 per Day	40	50	55	60	95	125	145
Key Services Delete (-) Not available in all 50	3 Years	4 Years	5 Yea	ars 6	Years	7 Years	8 Years
states. See www.fmcdealer.com for details.	(30)	(40)	(50))	(60)	(70)	(80)

Suren	arges - Add to Cost (+)
\$100	Plans sold beyond 12 months/12,000 miles, whichever comes first, and within the New Vehicle Limited Warranty
\$200	Plans sold beyond 36 months/36,000 miles (Ford and Competitive-Make) or 48 months/50,000 miles (Lincoln), whichever comes first (12/12 surcharge included.)
\$150	Turbocharger/Superchargers for gasoline engines (Competitive-Make vehicles only.)
\$150	Commercial use (Includes Ford Police Interceptor and police non-pursuit units.)
\$695	Snowplow (See Snowplow Eligibility Requirements in the Definition of Terms.)
\$755	SPECIALTY - Emergency (fire, ambulance, police pursuit units - except Ford Police Interceptor), limo, livery, shuttle, tow truck (Commercial use surcharge included.)

- Inplify Requirements

 Plans must be purchased within 5 months/5,000 miles from the expiration of the New Vehicle Limited Warranty

 Coverage begins at the warranty start date and zero miles and expires at the earlier of the number of months purchased or the number of miles purchased

- Unique Plan Exclusions See Page 8 for Inetigible Vehicles and Usage

 All Incomplete, cab & chassis and cutaway vehicles (See Incomplete Plans/see Definition of Terms under Incomplete Vehicles for VIN and Body Code details.)

 All trucks with the box removed or deleted (See Incomplete Plans.)

New Plans - PowertrainCARE



PROTECT~ Multi-State Retail

Prices based o	on \$100 deductible	A	В	C	D	E	F	G	Н	I	J
	75,000 Miles	710	775	845	910	990	1,045	1,135	1,205	1,315	2,185
3-Year	100,000 Miles	955	1,060	1,195	1,315	1,430	1,540	1,690	1,825	2,025	2,770
Plan	125,000 Miles	1,260	1,395	1,575	1,745	1,900	2,050	2,250	2,330	2,450	3,285
	150,000 Miles	1,855	2,060	2,285	2,400	2,505	2,600	2,735	2,855	3,035	4,290
	75,000 Miles	755	835	910	990	1,070	1,135	1,240	1,315	1,450	2,315
4-Year	100,000 Miles	1,000	1,105	1,250	1,375	1,495	1,610	1,765	1,900	2,115	2,830
Plan	125,000 Miles	1,315	1,450	1,645	1,810	1,980	2,140	2,290	2,375	2,500	3,360
1 IMIL	150,000 Miles	1,935	2,140	2,325	2,440	2,550	2,655	2,790	2,920	3,105	4.395
	75,000 Miles	810	890	990	1,070	1,160	1,240	1,340	1,440	1,585	2,415
5-Year	100,000 Miles	1,035	1,135	1,315	1,450	1,585	1,700	1,880	2,025	2,250	2,925
Plan	125,000 Miles	1,350	1,485	1,735	1,915	2,095	2,250	2,355	2,445	2,580	3,490
E 804E8	150,000 Miles	1,970	2,170	2,380	2,500	2,620	2,725	2,885	3,020	3,220	4,585
W.C. W.	36,000 Miles	565	610	640	675	700	720	765	790	835	1,270
6-Year	48,000 Miles	675	730	790	835	880	925	990	1,035	1,125	1,780
	60.000 Miles	745	810	880	945	1,015	1,060	1,150	1,215	1,330	2,150
	75,000 Miles	900	990	1,105	1,205	1,305	1,395	1,530	1,645	1,825	2,590
Plan	100,000 Miles	1,150	1,260	1,430	1,575	1,735	1,855	2,050	2,215	2,350	3,100
	125,000 Miles	1,495	1,645	1,880	2,070	2,265	2,340	2,455	2,555	2.710	3,715
	150,000 Miles	2.185	2,315	2,475	2,600	2,745	2,855	3.030	3,180	3,410	4,920
	36,000 Miles	640	700	730	775	820	855	910	945	1,025	1,575
	48,000 Miles	790	855	935	1,000	1,070	1,135	1,240	1,305	1,430	2,275
7-Year	60,000 Miles	880	955	1,070	1,160	1,260	1,340	1,465	1,565	1,720	2,515
	75,000 Miles	1,115	1,215	1,385	1,540	1,690	1,825	2,015	2,170	2,335	3,070
Plan	100,000 Miles	1,250	1,375	1,565	1,745	1,915	2,060	2,265	2,345	2,480	3,320
	125,000 Miles	1,630	1,790	2,050	2,270	2,370	2,455	2,590	2,700	2,885	4,015
	150,000 Miles	2.305	2,410	2.580	2,745	2.895	3.025	3.225	3,390	3,670	5,365
	36,000 Miles	730	800	845	890	945	980	1,045	1,080	1,180	1,810
	48,000 Miles	900	980	1,070	1,150	1,225	1,305	1,420	1,495	1,645	2,430
8-Year	60,000 Miles	1,015	1,105	1,225	1,330	1,450	1,540	1,675	1,800	1,980	2,705
	75,000 Miles	1,285	1,395	1,585	1,765	1,935	2,095	2,280	2,360	2,495	3,340
Plan	100,000 Miles	1,440	1,575	1,800	2,005	2,195	2,300	2,415	2,510	2,665	3,630
	125,000 Miles	1,880	2,060	2,295	2,425	2,540	2,635	2,790	2,915	3,130	4,430
,	150,000 Miles	2,465	2,585	2,780	2,975	3,145	3,290	3,520	3,710	4,030	5,980

Deductibles/Options	36,000 Miles	48,000 Miles	60,000 Miles	75,000 Miles	100,000 Miles	125,000 Miles	150,000 Miles
Disappearing Deductible (+)	50	55	60	75	95	135	175
\$0 Deductible (+)	60	65	75	90	115	175	225
\$50 Deductible (+)	15	15	15	20	25	55	70
\$200 Deductible (-)	•	•	•	(50)	(70)	(110)	(150)
First-Day Rental Delete (-)	0	(10)	(15)	(20)	(50)	(70)	(90)
Enhanced Rental Option (+) \$60 per Day	40	50	55	60	95	125	145
Key Services Delete (-) Not available in all 50	3 Years	4 Years	5 Yea	ars 6	Years	7 Years	8 Years
states. See www.fmcdealer.com for details.	(30)	(40)	(50		(60)	(70)	(80)

22-00-00-00-00-00-00-00-00-00-00-00-00-0	arges – Add to Cost (+)
\$100	Plans sold beyond 12 months/12,000 miles, whichever comes first, and within the New Vehicle Limited Warranty
\$200	Plans sold beyond 36 months/36,000 miles (Ford and Competitive-Make) or 48 months/50,000 miles (Lincoln), whichever comes first (12/12 surcharge included.)
\$150	Turbocharger/Superchargers for gasoline engines (Competitive-Make vehicles only.)
\$100	Commercial use (Includes Ford Police Interceptor and police non-pursuit units.)
\$695	Snowplow (See Snowplow Eligibility Requirements in the Definition of Terms.)
\$755	SPECIALTY - Emergency (fire, ambulance, police pursuit units - except Ford Police Interceptor), limo, livery, shuttle, tow truck (Commercial use surcharge included.)

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Unique Plan Exclusions – See Page 8 for Ineligible Vehicles and Usage

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· All trucks with the box removed or deleted (See Incomplete Plans.)